The Envision® process

Checklist

Things to bring with you:

❑ Investment accounts (excluding Wells Fargo Advisors accounts)
Current statements showing value and positions (stocks, bonds, mutual funds, CDs, money markets, etc.)

❑ Bank accounts
Current statements showing value and positions (CDs, money markets, etc.)

❑ A list of your other assets
Homes, personal property, rental property, collectibles, etc.

❑ A list of your liabilities
Debts, mortgages, loans, etc.

❑ Insurance policies
Life, long-term care, etc.

❑ Social Security information
Statements you may have received with an estimate of earnings at retirement.

❑ Current contributions
401(k)s, IRAs, savings accounts, etc.

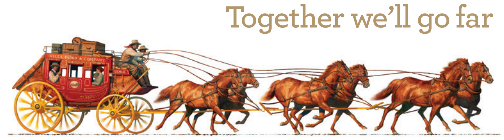
❑ Annuity information
Cash flows, income, savings, etc.

❑ All sources of income
Salaries, pension plans, trust funds, rental income, etc.

Questions I will ask you:

- When do you and your spouse/partner want to retire?
- How much money will you need to live on at retirement?
- What are your goals?
  (travel, new cars, boat, vacation home, etc.)
- Do you anticipate any inheritances?
- How will medical costs impact your plan?

Together we'll go far



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